

Results of Operations for the Year Ended December 31, 2021 - American Overseas Group Limited Announces Net Loss Of \$5.5 Million and Operating Loss of \$5.0 Million For the Year Ended December 31, 2021.

HAMILTON, Bermuda, April 29, 2022 (BUSINESS WIRE) -- American Overseas Group Limited BSX: AORE.BH) (Pink Sheets: AOREF.PK) ("AOG" or the "Company") today reported consolidated net loss available to common shareholders of \$5.5 million, or \$117.07 per diluted share, for the year ended December 31, 2021. This compares to consolidated net loss available to common shareholders of \$5.0 million, or \$107.24 per diluted share, for the year ended December 31, 2020. Book value per weighted share at December 31, 2021 was \$916.83, a decline from the book value per weighted share of \$1,062.22 at December 31, 2020.

For the year ended December 31, 2021, the Company had an operating loss of \$5.0 million, or \$105.79 per diluted share, compared to operating loss of \$22.1 million, or \$473.66 per diluted share for the year ended December 31, 2020. The financial guaranty segment ended in April of 2020 due to a commutation of the remaining portfolio of financial guaranty reinsurance business it had assumed from Assured Guaranty Municipal Corp ("AGMC"). The aggregate outstanding par value of the reinsurance portfolio commuted was \$345.0 million.

For the year ended December 31, 2021, net earned property and casualty premiums increased \$5.0 million from \$15.8 million a year ago to \$20.8 million, driven by an increase in existing and new programs. Fee income increased \$1.3 million from \$9.9 million a year ago to \$11.2 million while gross written premiums increased \$55.6 million, moving from \$364.9 million to \$420.5 million. Direct written premiums were positively impacted by continued expansion of new programs, rate increases, and overall economic recovery. Loss and loss adjustment expenses as a percentage of earned premium increased from 56.5% to 69.1%.

For the year ended December 31, 2021, operating expenses increased \$1.4 million from \$12.8 million to \$14.2 million due to several items. The Company incurred a \$1.9 million increase in taxes, licenses and fees associated with program business written in Louisiana, of which \$0.9 million of that increase was related to business written in the prior year, for which the Company received credits associated from its program partner in the prior year. Additionally, the Company recognized a one-time \$1.2 million charge related to items previously held as a receivable against a personal guarantee contract. This contract is associated with a managing general agency program that was discontinued in the first quarter of 2020. While the Company no longer holds a receivable for the matter in question it continues to vigorously pursue its interests to recover expenses owed under the personal guarantee contract. Offsetting these non-recurring items were decreases in personnel costs of \$1.3 million, depreciation of \$0.2 million, and consulting and outsourcing costs of \$0.2 million. The Company completed multiple steps that began in the second quarter of 2020 to reorganize and streamline its operations in mid 2021.

For the three months ended December 31, 2021, the Company had an operating loss of \$1.7 million, or \$36.85 per diluted share, compared to an operating loss of \$1.1 million, or \$23.58 per diluted share for the three months ended December 31, 2020.

For the three months ended December 31, 2021, net earned property and casualty premiums increased \$1.4 million from \$3.5 million a year ago to \$4.9 million, driven by an increase in existing and new programs. Fee income increased \$0.5 million from \$2.1 million a year ago to \$2.6 million while gross written premiums increased \$18.1 million, moving from \$83.4 million to \$101.5 million. Quarterly direct written premiums were positively impacted by continued expansion of new programs, rate increases, and overall economic recovery. Loss and loss adjustment expenses as a percentage of earned premium increased from 65.5% to 84.8% as loss costs significantly increased throughout 2021 due to both frequency and severity pressures.

For the three months ended December 31, 2021, operating expenses decreased \$0.3 million from \$3.5 million to \$3.2 million primarily driven by reduced personnel costs.

As part of its ongoing capital management efforts, the Company will continue to redirect excess capital within the group to debt reduction unless other compelling opportunities present themselves.

Forward-Looking Statements

This release contains statements that may be considered "forward-looking statements" within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements include, without limitation, the Company's expectations respecting the volatility of its insured portfolio, losses, loss reserves and loss development, the adequacy and availability of its liquidity and capital resources, its current run off strategy, its strategy for writing other reinsurance businesses and its expense reduction measures. These statements are based on current expectations and the current views of the economic and operating environment and are not guarantees of future performance. A number of risks and uncertainties, including economic competitive conditions, could cause actual results to differ materially from those projected in forward-looking statements. The Company's actual results could differ materially from those expressed or implied in the forward-looking statements.

Explanation of Non-GAAP Financial Measures

The Company believes that the following non-GAAP financial measure included in this press release serve to supplement GAAP information and is meaningful to investors.

Operating income (loss): The Company believes operating income (loss) is a useful measure because it measures income from operations, unaffected by non-operating items such as realized investment gains or losses. Operating income (loss) is typically used by research analysts and rating agencies in their analysis of the Company.

Information About the Company

American Overseas Group Limited is an insurance holding company incorporated in Bermuda and a tax resident of the United Kingdom. Its operating subsidiaries provide specialty property/casualty insurance, reinsurance and insurance management services. More information can be found at www.aoreltd.com.

American Overseas Group Limited

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American Overseas Group Limited Consolidated Balance Sheets

(unaudited)

As at December 31, 2021 and December 31, 2020 (dollars in thousands)

	<u>December 31, 2021</u>		<u>December 31, 2020</u>	
<u>Assets</u>				
Investments:				
Fixed-maturity securities held as available for sale, at fair value	\$	102,678	\$	72,642
Equity investments held as available for sale, at fair value		3,781		4,143
Cash and cash equivalents		31,908		24,254
Restricted cash		4,440		548
Accrued investment income		553		355
Premiums receivable		76,626		73,073
Deferred insurance premiums		108,904		101,843
Reinsurance balances receivable, net		223,982		194,914
Deferred policy acquisition costs		4,588		3,590
Intangible assets		4,800		4,800
Goodwill		33,050		33,050
Other assets		3,166		3,767
Total Assets	\$	598,476	\$	516,979
<u>Liabilities and Equity</u>				
Liabilities:			_	
Loss and loss expense reserve	\$	215,642	\$	192,943
Deferred commission income		3,210		2,482
Unearned premiums		113,423		105,678
Ceded premium payable		82,059		71,989
Payable to general agents		7,121		4,331
Funds w ithheld		104,257		64,980
Accounts payable and accrued liabilities		12,420		7,922
Notes payable		16,521		16,521
Non-ow ned interest in VIE		300		300
Interest payable		451		451
Total Liabilities		555,404		467,597
Shareholders' Equity:				
Common shares		4,698		4,698
Additional paid-in capital		189,179		189,151
Accumulated other comprehensive income		1,124		1,962
Retained deficit		(157,982)		(152,482)
Total Shareholders' Equity		37,019		43,329
Non-controlling interest of preferred shares of subsidiaries		6,053		6,053
Total Equity		43,072		49,382
Total Liabilities and Equity	\$	598,476	\$	516,979

 $See \ Notes \ to \ December \ 31, \ 2021 \ Consolidated \ Financial \ Statements \ available \ on \ American \ Overseas \ Group \ Ltd. \ Website \ at \ w \ w \ w \ .aoreltd.com$

American Overseas Group Limited <u>Consolidated Statements of Operations</u> (unaudited)

(dollars in thousands, except share and per share amounts)

	Three months ended December 31,			Twelve Months ended December 31.				
		2021		2020		2021		2020
Revenues	-							
Net premiums earned	\$	4,905	\$	3,548	\$	20,840	\$	12,323
Fee income		2,582		2,050		11,248		9,946
Net change in fair value of credit derivatives		-		-		-		2
Net investment income		232		57		439		709
Net realized gains on investments		5		71		55		1,580
Fair value adjustment		-		(2,227)		-		(173)
Other income		22		323		128		323
Total revenues		7,746		3,822		32,710		24,710
Expenses								
Losses and loss adjustment expenses		4,161		2,322		14,392		10,522
Acquisition expenses		1,624		1,062		7,130		4,837
Operating expenses		3,200		3,508		14,238		12,802
Other expense		454		(252)		4 000		78
Interest expense		451_		451_		1,803	-	1,803
Total expenses		9,436		7,091		37,563		30,042
Net (loss) available to common shareholders	\$	(1,690)	\$	(3,269)	\$	(4,853)	\$	(5,332)
Income tax (expense) benefit		(36)		-		(62)		322
Net (loss) before dividends		(1,726)		(3,269)		(4,915)		(5,010)
Dividends on preference shares of subsidiary		-		-		(585)		-
Net (loss) available to common shareholders	\$	(1,726)	\$	(3,269)	\$	(5,500)	\$	(5,010)
Net (loss) per common share:	•	(00.70)	•	(00.50)		(117.07)		(407.70)
Basic	\$	(36.73)	\$	(69.58)	\$	(117.07)	\$	(107.76)
Diluted		(36.73)		(69.24)		(117.07)		(107.24)
Weighted-average number of common shares outstanding:								
Basic		46,979		46,979		46,979		46,490
Diluted		46,979		47,208		46,979		46,719

See Notes to December 31, 2021 Consolidated Financial Statements available on American Overseas Group Ltd. Website at www.aoreltd.com

(dollars in thousands)			Three months ended	d December 31, 2021		
	Net Income					<u> </u>
	Available to	Net Realized	Net Change in Fair			
	Common	(Gain)/Loss on Sales	Value of Credit	Fair Value	Restructuring	Operating
	Shareholders	of Investments	Derivatives	Adjustments	Charges	Income/(Loss)
Property and casualty:						
Net premiums earned	\$ 4,905					\$ 4,905
Losses and loss adjustment expenses	(4,161)	1				(4,161)
Acquisition expenses	(1,624)	1				(1,624)
Property/Casualty Underwriting Income	(880)	1				(880)
Fee income	2,582					2,582
Operating expenses	(2,958)	1				(2,958)
Income tax	(36)	1				(36)
Property and casualty	(1,292)	-	-	-	-	(1,292)
Financial guaranty:						
Net premiums earned	-					-
Net change in fair value of credit derivatives	-					-
Losses and loss adjustment expenses	-					-
Acquisition expenses	-					-
Operating expenses						-
Financial guaranty	-	-	-	-	-	-
Corporate and Investing						
Net investment income	232					232
Net realized gain/(loss)	5	(5)				-
Operating expenses	(242)	1				(242)
Interest expense	(451)					(451)
Other income, net of other expense	22					22
Corporate and investing	(434)	(5)	-	-	-	(439)
Group total	\$ (1,726)	\$ (5)	\$ -	\$ -	\$ -	\$ (1,731)

AMERICAN OVERSEAS GROUP LTD.

NET INCOME AND OPERATING INCOME BY SEGMENT

(dollars in thousands)			Three months ended	d December 31, 2020		
	Net Income					
	Available to	Net Realized	Net Change in Fair			
	Common	(Gain)/Loss on Sales	Value of Credit	Fair Value	Restructuring	Operating
	Shareholders	of Investments	Derivatives	Adjustments	Charges	Income/(Loss)
Property and casualty:						
Net premiums earned	\$ 3,547					\$ 3,547
Losses and loss adjustment expenses	(2,323					(2,323)
Acquisition expenses	(1,062					(1,062)
Property/Casualty Underwriting Income	162					162
Fee income	2,050	ı				2,050
Operating expenses	(1,580					(1,580)
Income tax	(0					(0)
Property and casualty	632	-	-	-		632
Financial guaranty:						
Net premiums earned	-			-		-
Net change in fair value of credit derivatives	-			-		-
Losses and loss adjustment expenses	-			-		-
Acquisition expenses	(1			1		-
Operating expenses	(1,316			-		(1,316)
Financial guaranty	(1,317	-	-	1		(1,316)
Corporate and Investing						
Net investment income	57					57
Net realized gain/(loss)	72	(8,806)		8,735		-
Fair value adjustment	(2,227)		2,227		-
Gain on the sale of real estate	323					323
Operating expenses	(611)				(611)
Interest expense	(451)				(451)
Other income, net of other expense	253					253
Corporate and investing	(2,584	(8,806)	-	10,962	-	(429)
Group total	\$ (3,269) \$ (8,806)	\$ -	\$ 10,962	\$ -	\$ (1,113)

(dollars in thousands)	Twelve months ended December 31, 2021							
	Net Income	Net Realized						
	Available to	(Gain)/Loss on	Net Change in Fair					
	Common	Sales of	Value of Credit	Fair Value	Restructuring	Operating		
	Shareholders	Investments	Derivatives	Adjustments	Charges	Income/(Loss)		
Property and casualty:								
Net premiums earned	\$ 20,840					\$ 20,840		
Losses and loss adjustment expenses	(14,392)					(14,392)		
Acquisition expenses	(7,130)					(7,130)		
Property/Casualty Underwriting Income	(682)					(682)		
Fee income	11,248					11,248		
Operating expenses	(13,010)					(13,010)		
Income tax	(62)					(62)		
Property and casualty	(2,506)	-	-	-		(2,506)		
Financial guaranty:								
Net premiums earned	-					-		
Net change in fair value of credit derivatives	-					-		
Losses and loss adjustment expenses	-					-		
Acquisition expenses	-					-		
Operating expenses						-		
Financial guaranty	-	-	-	-				
Corporate and Investing								
Net investment income	440					440		
Net realized gain/(loss)	55	(55	5)			-		
Operating expenses	(1,228)					(1,228)		
Interest expense	(1,803)					(1,803)		
Other income, net of other expense	127					127		
Corporate and investing	(2,409)	(55	-	-	-	(2,464)		
Group total	\$ (4,915)	\$ (55	i) \$ -	\$ -	\$ -	\$ (4,970)		

AMERICAN OVERSEAS GROUP LTD.

NET INCOME AND OPERATING INCOME BY SEGMENT

(dollars in thousands)	Twelve months ended December 31, 2020					
	Net Income	Net Realized				
	Available to	(Gain)/Loss on	Net Change in Fair			
	Common	Sales of	Value of Credit	Fair Value	Restructuring	Operating
	Shareholders	Investments	Derivatives	Adjustments	Charges	Income/(Loss)
Property and casualty:						
Net premiums earned	\$ 15,836					\$ 15,836
Losses and loss adjustment expenses	(8,945)					(8,945)
Acquisition expenses	(4,968)					(4,968)
Property/Casualty Underwriting Income	1,923					1,923
Fee income	9,946					9,946
Operating expenses	(8,963)				362	(8,601)
Income tax	322				(76)	246
Property and casualty	3,228	-	-	-	286	3,514
Financial guaranty:						
Net premiums earned	(3,513)			3,703		190
Net change in fair value of credit derivatives	2		(2)			-
Losses and loss adjustment expenses	(1,577)			(19,546)		(21,123)
Acquisition expenses	130			(153)		(23)
Operating expenses	(1,825)					(1,825)
Financial guaranty	(6,783)	-	(2)	(15,996)	-	(22,781)
Corporate and Investing						
Net investment income	709					709
Net realized gain/(loss)	1,580	(29,814	.)	28,234		-
Fair value adjustment	(173)			173		-
Gain on the sale of real estate	323					323
Operating expenses	(2,013)					(2,013)
Interest expense	(1,803)					(1,803)
Other income, net of other expense	(78)					(78)
Corporate and investing	(1,455)	(29,814	-	28,407	-	(2,862)
Group total	\$ (5,010)	\$ (29,814	(2)	\$ 12,411	\$ 286	\$ (22,129)